



Technology Outsourcing
Solutions
www.outsourcer.ca
416.877.3063

. Resource Placements/HR Staffing . Business Process Outsourcing
. IT Infrastructure Outsourcing . Business Transformation Outsourcing
. Network and Desktop Support . Market Management
. Application & Web Development . Hardware & Software Sales

Company Profile



◆ Technology Simplified

*“What makes us different...
...our clients range from small
companies to Fortune 500 companies
as clients...we treat them all the
same way.”*

*“What makes us different...
...simplifying technology since 1989.”*

*“What makes us different...
...we believe that our business is all
about relationships...not technology.”*

*“What makes us different...
...a portion of our after tax proceeds
is donated to various charities for
women's shelters, children,
community & 3rd world relief
organizations.”*

Originally established in 1989 as an IT Consulting company, the company has successfully progressed to IT and Business Process Outsourcing.

Technology Outsourcing Solution's core competencies are HR Staffing, Network and Desktop Support and Application and Web development:

- HR Staffing/Resource Placements
- Network Management
- Desktop Support
- Email Outsourcing
- Network Outsourcing
- Web site design and hosting
- Hardware, Software, Supplies Sales
- Software Development and Management
- Voice Over IP solutions.

We believe in forming partnership relationships with our clients. Each traditional client becomes a partner, as we believe in collaborating with our client partners to empower them to become high performers in their industry sector. Technology Outsourcing Solutions brings deep industry and business process proficiencies particularly in Financial Services, Professional Services, Health Care, Food & Beverage, Government, Manufacturing and Retail/Supply Chain.

Technology Outsourcing Solutions was established to work closely with Small, Medium and Large enterprises in the area of Information Technology services. At Technology Outsourcing Solutions, we are focused on Technology so you can focus on your business' core competencies.

A growing number of firms are turning to Technology Outsourcing Solutions to provide managed information technology services in areas such as Network Infrastructure, Application Management and Desktop Support.

We believe that there is strength in numbers so we have partnered with top tier companies like **Microsoft Canada**, **Electric Mail** and **Plenumsoft** to provide our clients with service excellence by implementing best practices, best of breed technology available in the market today.



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Our Mission



*"What makes us different...
...our goal is to help you **reduce** your
IT costs and **lower** your Total Cost of
Ownership."*

"Empowering others to fulfill their purpose".

When our clients' outsource to us, we empower them to focus on their core competencies. By allowing our clients to focus on their business, we empower them to focus on fulfilling their career objectives and goals.

We believe in empowering people beyond our workplace.

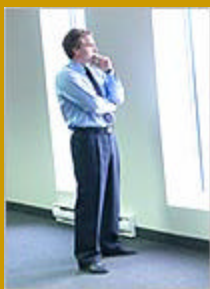


A portion of our after tax proceeds is donated to various charities for women's shelters, children, community & 3rd world relief organizations.

Our Vision:

"To establish a global presence in outsourcing by 2010."

*"What makes us different...
...we are not successful until we help
you reduce your costs and simplify
technology...to the point where we
work ourselves out of a job!"*



*"What makes us different...
...we believe clients are partners."*

We are on track to accomplish this goal through:

- t Staying Focused on our vision...
- t ...living our mission

- t Top tier strategic alliances such as:
 - o Microsoft Canada
 - o Electric Mail
 - o Plenumsoft (Mexico)

- t Our client relationships
- t Consistently delivering quality, value & service excellence



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HR Staffing



- t **Contractors**
- t **Permanent Placements**

Technology Outsourcing Solutions empowers you to meet your staffing demands. We will assure the right resources are available when you need them with the skills and experience to meet your technical and business requirements. Our candidates supply a rich, diverse knowledge of technology & business experience and are ready to adapt to any working environment.

*"What makes us different...
...we know our resources personally!"*

IT Outsourcing

- t **Network Infrastructure Outsourcing**
- t **Network and Desktop Support**
- t **Managed Services**
- t **Application Management**
- t **Email Outsourcing**
(Anti-virus, Anti-SPAM, Security, Business Continuity, Archiving, Content Filtering, 24x7 Threat Monitoring)

Allow Technology Outsourcing Solutions to manage your IT Infrastructure, Networks, Desktops and Applications either on site or off site for you. We provide a comprehensive low risk approach that will reduce your total cost of ownership and meet your requirements. We support up to 99.99% network availability, managed services and maintenance and administration services.

*"What makes us different...
...we offer you no obligation trials and flexible plans."*



*"What makes us different...
...we partner with the industries best to provide you with the best service at the best price."*

Business Process Outsourcing

- t **Business Process Outsourcing**
- t **Business Transformation Outsourcing**
- t **Market Management**
- t **Telemarketing/Telesales Outsourcing**

Our deep understanding of major industries, best practices, business processes and outsourcing makes Technology Outsourcing Solutions the ideal fit for Business Process Outsourcing, Business Transformation Outsourcing and Market Management.

*"What makes us different...
...we are obsessed with saving you time, effort and total cost of ownership."*



*"What makes us different...
...we partner with the world's best."*



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Technology Competencies

Here is a sample of the technologies, architectures, standards, methodologies and best practices that we have competencies in. Please note, this is not a complete list. We have never stopped learning about technology since 1989.

"What makes us different..."



Standards, Methodologies and Best Practices:

MSF, MSF2, PMBOK, ITIL, ETL, UML, RUP, W3C, BPM, Risk Management, BCP, DRP, Change Management.

Architectures:

.NET, COM/DCOM, J2EE, Client/Server, Model-View-Control (MVC).

Environments:

Windows NT, XP, 2000, 2003, OS/2, DOS/Windows, MVS, AS/400, VPIX, VAX/ALPHA/VMS, VSE/DOS, UNIX (HP, SUN, AIX, NCR), LINUX, IIS, Websphere, MAC, APPLE, Novell

Middleware, infrastructure and communication:

BizTalk Server, Host Integration Server, MQ Series, MQSI, MSMQ, COM-TI, ODBC, Net BIOS, Net Beui, TCP/IP, Novell, Peer to Peer Networks, Ethernet LAN, Token Ring LAN, WAN environments, Voice and Data networks (including Nortel, Cisco, MOSAIX, Meridian), Radio Frequency Wireless Networks, Tivoli, Policy Director, CA-UNICENTER TNG, DDCS/2, SNA Server, RUMBA, Attachmate Extra, IBM PCOMM, Communications Manager, JDBC, SMTP, WAP, SNMP, IPSEC, HTTPS, XML, SOAP, Active Directory Services, LDAP, FTP, SFTP, AS2, VPN

Databases/ETL

Oracle, DB2/UDB, DB2/MVS, DB2/400, MS SQL Server, Sybase, COGNOS, Informatica, MYSQL, MS Access, Foxpro, dBASE, Filemaker Pro.

Languages

D/HTML, JAVA, JSP, ASP, COBOL, SQL, JCL, Visual Basic, PHP, Perl Script.

Development utilities

Crystal Info/Reports, CA-OPAL, IBM Content Manager, Mercator, SharePoint, Visual Age, WSAD, Visual Studio, Visual Source Safe, Business Objects, Gupta Quest, Clipper, IBM Visualizer, Microsoft Front Page, Adobe Go Live, R & R, ERWIN

... we know so much about technology to the point that we can make it simple for the business user!"